

Globalior	Any mode of transport								Only ocean or waterway			
	EXW	FCA (seller's premises)	FCA	CPT	CIP	DAP	DPU	DDP	FAS	FOB	CFR	CIF
Named location in Incoterm	delivery point	delivery point	delivery point	destination	destination	destination	destination	destination	port	port	destination	destination
Packaging for Export	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER
Marking & Labelling	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER
Arranging Pre-Carriage	BUYER	BUYER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER
Loading On Pre-Carriage	BUYER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER
Pre-Carriage Costs	BUYER	BUYER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER
Unloading from Pre-Carriage	BUYER	BUYER	BUYER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER
Handing Over to Carrier	BUYER	BUYER	BUYER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER
Origin Terminal Handling Fees	BUYER	BUYER	BUYER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER
Origin Port Security Fees	BUYER	BUYER	BUYER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER
Export Licenses & Inspections	BUYER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER
Security Clearance	BUYER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER
Export Clearance	BUYER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER
Vessel Loading Costs	BUYER	BUYER	BUYER	SELLER	SELLER	SELLER	SELLER	SELLER	BUYER	SELLER	SELLER	SELLER
Arranging Main Carriage	BUYER	BUYER	BUYER	SELLER	SELLER	SELLER	SELLER	SELLER	BUYER	BUYER	SELLER	SELLER
Main Carriage Cost: Ocean Freight	BUYER	BUYER	BUYER	SELLER	SELLER	SELLER	SELLER	SELLER	BUYER	BUYER	SELLER	SELLER
Main Carriage Cost: Airfreight	BUYER	BUYER	BUYER	SELLER	SELLER	SELLER	SELLER	SELLER				
Insurance					SELLER							SELLER
Unloading Main Carrier Charges	BUYER	BUYER	BUYER	BUYER/SELLER	BUYER/SELLER	SELLER	SELLER	SELLER	BUYER	BUYER	BUYER	BUYER
Destination Terminal Handling Fees	BUYER	BUYER	BUYER	BUYER/SELLER	BUYER/SELLER	SELLER	SELLER	SELLER	BUYER	BUYER	BUYER	BUYER
Destination Port Security Fees	BUYER	BUYER	BUYER	BUYER/SELLER	BUYER/SELLER	SELLER	SELLER	SELLER	BUYER	BUYER	BUYER	BUYER
Arranging On-Carriage	BUYER	BUYER	BUYER	BUYER	BUYER	SELLER	SELLER	SELLER	BUYER	BUYER	BUYER	BUYER
Unloading Main Carriage	BUYER	BUYER	BUYER	BUYER	BUYER	SELLER	SELLER	SELLER	BUYER	BUYER	BUYER	BUYER
Loading On On-Carriage	BUYER	BUYER	BUYER	BUYER	BUYER	SELLER	SELLER	SELLER	BUYER	BUYER	BUYER	BUYER
Import Declaration	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	SELLER	BUYER	BUYER	BUYER	BUYER
Duties & Taxes	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	SELLER	BUYER	BUYER	BUYER	BUYER
Customs Related Charges	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	SELLER	BUYER	BUYER	BUYER	BUYER
On-Carriage Costs	BUYER	BUYER	BUYER	BUYER	BUYER	SELLER	SELLER	SELLER	BUYER	BUYER	BUYER	BUYER
Unloading from On-Carriage	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	SELLER	BUYER	BUYER	BUYER	BUYER	BUYER

Point of delivery	EXW	FCA (seller's premises)	FCA	CPT	CIP	DAP	DPU	DDP	FAS	FOB	CFR	CIF
Goods must be placed at the agreed place, ready for loading onto collecting transportation vehicle.	If named place is seller's premises, delivery completed when goods have been loaded onto collecting transport.	Delivery completed when goods are available on seller's means of transport ready for unloading. <i>*Named place assumed to be terminal</i>	By default, risk transfers when goods are handed over to the main carrier unless delivery point is defined differently (seller's premises, container yard, etc.). <i>*Named place assumed to be destination port</i>	By default, risk transfers when goods are handed over to the main carrier unless delivery point is defined differently (seller's premises, container yard, etc.). <i>*Named place assumed to be destination port</i>	Delivery is complete when goods are ready for unloading at agreed place of delivery.	Delivery is complete when goods are unloaded at the place of delivery.	Delivery is complete when goods are ready for unloading at agreed place of delivery.	Delivery is complete when goods are placed alongside the vessel nominated by buyer.	Delivery is complete when goods are placed on the vessel.	Delivery is complete when goods are placed on the vessel.	Delivery is complete when goods are placed on the vessel.	Delivery is complete when goods are placed on the vessel.

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