

# Strategic Goods & Export Controls

All traders involved in cross border transactions and activities must be aware of any export controls that may apply to their shipments. They should also know if their products are defined as strategic goods or dual-use goods under relevant export controls regime. Traders must ensure they get all permits and approvals necessary to avoid serious penalties and possible jail time.

- **Dual-Use Goods**

- Sometimes it is obvious what a dual use good is, but very often it is not. For example, simple metal alloys used in the manufacture of automobile parts may also be used in the manufacture of missile shells and require a strategic goods permit to export.

- **Identify Which Export Controls or Strategic Goods Law apply**

- Traders should know which laws they need to be referring to since different countries administer their laws in various forms. Some countries have no export control laws.
- Minimally they should study the restrictions of the applicable laws in origin of the shipment, destination, third party brokering and country of origin of the product
- For example: When dealing with technology or products originating in US or containing US components, even re-export from a foreign country can be subject to US export controls.

- **Deemed Exports**

- Traders should be aware of the concept of deemed exports and ensure that unauthorized foreign entities are not given access to technology or information if deemed exports is mandated by applicable export controls.

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